

| Author name  | Surname    | First name | Middle initial | Article title  | Year of publication | Month or period (e.g. summer, fall etc.) | Volume and number | Journal name  |
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| Donal Byard, Ori Barron, Charles Kile and Edward Riedl | Byrad      | Donal      | -              | "High-Technology Intangibles and Analysts' Forecasts"  | 2002                | May                                      | 40 (2)            | Journal of Accounting Research                                    |
| Donal Byard, Ori Barron and Oliver Kim                 | Byrad      | Donal      | -              | "Changes in Analysts' Information Around Earnings Announcements"                                 | 2002                | October                                  | 77 (2)            | The Accounting Review   |
| M.N. Darrough with Srinivasan Rangan                   | Darrough   | Masako     | N.             | "Do Managers Manipulate R&D Spending When They Sell Their Shares in an Initial Public Offering?" | Forthcoming         |  |                   | Journal of Accounting Research                                    |
| John Elliott, Mark W. Nelson and Robin Tarpley         | Elliott    | John       | A.             | "Evidence from Auditors About Managers' and Auditors' Earnings-Management Decisions"             | 2002                |  |                   | The Accounting Review (Quality of Earnings Conference Supplement) |
| Steven Lilien and Stephen Bryan                        | Lilien     | Steven     | B.             | "Making Pro-formas Perform"  | 2003                | October                                  |                   | Harvard Business Review   |
| Shen, X. and Ye, J.                                    | Ye         | Jianming   | -              | "Adaptive Model Selection"   | 2002                |  | 97                | Journal of the American Statistical Association                   |
| Bali, T.G., Cakici, N., X.Yan, and Z. Zhang            | Bali       | Turan      | G.             | "Does Idiosyncratic Risk Really Matter?"   | Forthcoming         |  |                   | Journal of Finance  |
| Dahya, J., McConnell, J., and Nickolaos, T.            | Dahya      | Jayesh     | -              | "The Cadbury Committee Recommendations, Corporate Performance and Top Management Turnover"       | 2002                |  | 57 (1)            | Journal of Finance  |
| Hovakimian, A., Hovakimian, G., Tehranian, H.          | Hovakimian | Armen      | -              | "Determinants of Target Capital Structure: The Case of Dual Debt and Equity Issues"              | 2004                | March                                    | 71 (3)            | Journal of Financial Economics                                    |
| Griffin, J., Ji, S., and Martin, S.                    | Ji         | Susan      | -              | "Momentum Investing and Business Cycle Risk: Evidence from Pole to Pole"                         | 2003                |  | 58                | Journal of Finance  |

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| Merrick, John                              | Merrick  | John       | -              | "Strategic Trading Behavior and Price Distortion in a Manipulated Market: Anatomy of a Squeeze"                                       | Forthcoming         |  |                   | Journal of Financial Economics   |
| Pagano, M., and Schwartz, R.               | Schwartz | Robert     | -              | "A Closing Call's Impact on Market Quality at Euronext Paris"   | 2003                |  | 68                | Journal of Financial Economics   |
| Noe, T., Rebello, M., and Wang, J.         | Wang     | Jun        | -              | "Corporate Financing: An Artificial Agent Based Analysis"   | 2003                |  | 63                | Journal of Finance               |
| Huang J., and Wu, L.                       | Wu       | Liuren     | -              | "Specification Analysis of Opinion Pricing Models Based on Time-Changed Levy Processes"   | 2004                |  | 59 (3)            | Journal of Finance               |
| Carr, P., and Wu, L.                       | Wu       | Liuren     | -              | "Time-Changed Levy Processes and Option Pricing"  | 2004                |  | 17 (1)            | Journal of Financial Economics   |
| Carr, P., and Wu, L.                       | Wu       | Liuren     | -              | "What Type of Process Underlines Options? A Simple Robust Test"   | 2003                |  | 58 (6)            | Journal of Finance               |
| Carr, P., and Wu, L.                       | Wu       | Liuren     | -              | "Finite Moment Log Stables Process and Option Pricing"  | 2003                |  | 58 (2)            | Journal of Finance               |
| Ajay Das with R. Narasimhan and S. Talluri | Das      | Ajay       | -              | "Exploring flexibility and execution competencies of manufacturing firms"   | 2004                |  | 22 (1)            | Journal of Operations Management |
| Das, T.K.                                  | Das      | T.K.       | -              | "How Strong are the Ethical Preferences of Senior Business Executives?"   | In Press, 2005      |  |                   | The Journal of Business Ethics   |
| Das, T.K., and Teng, B.                    | Das      | T.K.       | -              | "Alliance Constellations: A Social Exchange Perspective"  | 2002                |  | 27 (3)            | Academy of Management Review     |
| Rogoff, E.G., & Heck, R.K.Z.               | Heck     | Ramona     | K.Z.           | "Evolving Research in Entrepreneurship and Family Business: Recognizing Family as the Oxygen That Feeds the Fire of Entrepreneurship" | 2003                |  | 18 (5)            | Journal of Business Venturing    |

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| Rogoff, E.G., & Heck, R.K.Z.   | Heck      | Ramona     | K.Z.           | "The evolving family/ entrepreneurial business relationship" (Special Issue - Guest Co-Editors)                       | 2003                |  | 18 (5)            | Journal of Business Venturing        |
| Olson, P.D., Zuiker, V.S., Danes, S.M., Stanford, K., Heck, R.K.Z., & Duncan, K.A. | Heck      | Ramona     | K.Z.           | "Impact of family and business on family business sustainability"   | 2003                |  | 18 (5)            | Journal of Business Venturing        |
| Kumar, M.V.S.  | Kumar     | Shyam      | M.V.           | "The Value From Acquiring and Divesting a Joint Venture: A Real Options Approach"                                     | Forthcoming, 2005   |  |                   | Strategic Management Journal         |
| McCutchen, Wm., Swamidass, P. and Teng, B.S.                                       | McCutchen | William    | W.             | "R&D Risk-taking in Strategic Alliances: New Explanations for R&D Alliances in the Biopharmaceutical Industry"        | 2004                |  | 44 (1)            | Management International Review      |
| Rogoff, Edward G. and Ramona K.Z. Heck.  | Rogoff    | Edward     | -              | "The evolving family/ entrepreneurial business relationship" (Special Issue - Guest Co-Editors)                       | 2003                |  | 18 (5)            | Journal of Business Venturing        |
| Rogoff, Edward G., Myung-Soo Lee, and Dong-Churl Suh                               | Rogoff    | Edward     | -              | "Who Done It? Attributions by Entrepreneurs and Experts of the Causes of Small Business Success and Impeding Factors" | 2004                | Spring                                   |                   | Journal of Small Business Management |
| Schepers, D.H.   | Schepers  | Donald     | H.             | "Interactions between Machiavellianism, Profit, and the Dimensions of Ethical Judgement"                              | 2003                |  | 42                | The Journal of Business Ethics       |
| Sethi, S. P.   | Sethi     | Prakash    | S.             | "Globalization and the Good Corporation: A Need for Proactive Co-existence"   | 2003                |  | 43 (1-2)          | The Journal of Business Ethics       |

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| Williams, Patti, Gavan J. Fitzsimons and Lauren G. Block  | Block    | Lauren     | G.             | "When Consumers Don't Recognize 'Benign' Intentions Questions as Persuasion Attempts"  | Forthcoming         |  |                   | Journal of Consumer Research                         |
| Menon, Geeta, Lauren G. Block and Suresh Ramanathan       | Block    | Lauren     | G.             | "We're At As Much Risk As We Are Led to Believe: Effects of Message Cues on Judgements of Health Risk"                                       | 2002                |  | 28 (4)            | Journal of Consumer Research                         |
| J.Boddewyn with B. Toyne and Z.L. Martinez                | Boddewyn | Jean       | J.             | "The Meanings of 'International Management'"   | 2004                |  | 42 (2)            | Management International Review                      |
| Gupta, P.B., S.J. Gould and B. Pola                       | Gould    | Stephen    | J.             | "To Pirate or Not to Pirate" A Comparative Study of the Ethical Versus Other Influences on the Consumer's Software Acquisition-Mode Decision | In Press, 2004      |  |                   | The Journal of Business Ethics                       |
| T. Kramer with Itamar Simonson and Maia Young             | Kramer   | Thomas     | -              | "Effect Propensity"  | Forthcoming         |  |                   | Organizational Behavior and Human Decision Processes |
| Rogoff, Edward G., Myung-Soo Lee and Dong-Churl Suh       | Lee      | Myung-Soo  | -              | "Who Done It? Attributions by Entrepreneurs and Experts of the Factors that Cause and Impede Small Business Success"                         | 2004                |  | 42 (4)            | Journal of Small Business Management                 |
| Ratchford, Brian T., Myung-Soo Lee and Debabrata Talukdar | Lee      | Myung-Soo  | -              | "The Impact of the Internet on Information Search for Automobiles"   | 2003                | May                                      | 40 (2)            | Journal of Marketing Research                        |
| Lee, Jack K.H., K. Sudhir, and Joel H. Steckel            | Lee      | Jack       | K.H.           | "A Multiple Ideal Point Model: Capturing Multiple Preference Effects From Within an Ideal Point Framework"                                   | 2002                | February                                 | 39                | Journal of Marketing Research                        |

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| Larsen, Val, David Luna, and Laura A. Peracchio | Luna    | David      | -              | "Points of View and Pieces of Time: A Taxonomy of Image Attributes"   | 2004                |  | 31 (1)            | Journal of Consumer Research    |
| L. Nachum                                       | Nachum  | Lilach     | -              | "Liability of foreignness in global competition: Financial service MNEs in the City of London"                                      | 2003                | December                                 | 24 (12)           | Strategic Management Journal    |
| L. Nachum and D. Keeble                         | Nachum  | Lilach     | -              | "Neo Marshallian nodes and global networks: The geographic scale of the competitive advantages of media firms in Central London"    | 2003                |  | 36 (5)            | Long Range Planning             |
| L. Nachum                                       | Nachum  | Lilach     | -              | "International business in a world of increasing returns" (Lead article)  | 2003                |  | 3                 | Management International Review |
| Chris Janiszewski, Hayden Noel and Alan Sawyer  | Noel    | Hayden     | -              | "A Meta-Analysis of the Spacing Effect in Verbal Learning: Implications for research on Advertising Repetition and Consumer Memory" | 2003                | June                                     |                   | Journal of Consumer Research    |
| Bhattacharya, C.B. and Sankar Sen               | Sen     | Sankar     | -              | "Doing Better at Doing Good: When, Why, and How Consumers Respond to Corporate Social Initiatives"                                  | In Press            |  |                   | California Management Review    |
| Bhattacharya, C.B. and Sankar Sen               | Sen     | Sankar     | -              | "Consumer-Company Identification: A Framework For Understanding Consumers' Relationships With Companies"                            | 2003                | April                                    | 67                | Journal of Marketing            |
| Ziamou, Paschalina (Lilia) and S. Ratneshwar    | Ziamou  | Paschalina | -              | "Product Innovations with New Functionalities: When and Why are Explicit Comparisons Effective?"                                    | 2003                | April                                    | 67                | Journal of Marketing            |

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| El Barmi, H and Mukerjee, H.                         | El Barmi | Hammou     | -              | "Inference Under a Stochastic Ordering Constraint: the K-sample Case"  | In Press, 2004      |  |                   | Journal of the American Statistical Association |
| Koufaris, M.   | Koufaris | Marios     | -              | "Applying the Technology Acceptance Model and Flow Theory to Online Consumer Behavior"                       | 2002                |  | 13 (2)            | Information Systems Research                    |
| D. Straub, D. Hoffman, C. Steinfield, and B.W. Weber | Weber    | Bruce      | W.             | "Measuring E-Commerce in Net-Enabled Organizations: An Introduction to the E-Commerce Metrics Special Issue" | 2002                | June                                     | 13 (2)            | Information Systems Research                    |